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**Stand construction permit** (for stands 2,5 m and higher)

Order form, please return at least **6 weeks prior to fair opening** by fax +43 (0)662 / 2404-20 or email [service@messezentrum-salzburg.at](mailto:service@messezentrum-salzburg.at)

EXHIBITOR NAME		NAME OF EVENT	
BILLING ADDRESS			
VAT-NO.:	RESPONSIBLE PERSON	HALL/STAND NO.	
TELEPHONE		E-MAIL	

The above-mentioned company is

- Stand construction company  
 Exhibitor

Contact for technical enquiries regarding stand construction:

Mr/Ms \_\_\_\_\_ E-Mail \_\_\_\_\_

We acknowledge the event location's technical guidelines and Messezentrum Salzburg GmbH's General Terms and Conditions and have taken them into consideration in our project plans (latest GTC to be found at [www.messezentrum-salzburg.at](http://www.messezentrum-salzburg.at)).

**Required documentation**

- Stand design plans (ground plan, layout sketches, overviews, scale 1:100), but only from a construction height of 2.5 m!
- Technical building description (system description)
- Material information (flame retardant, etc.)

**Important information and guidelines for two-storey exhibition stands, stands with accessible levels:**

- These stands always require a permit
- Prior to planning, consult the technical services department for information on maximum construction height
- Send two copies of each set of plans (ground plan and overview) to Messezentrum Salzburg
- You will not be permitted to construct your stand unless you have submitted your plans for approval

Date

Place

Authorized signature and official company stamp

Status Quo 07/2019 – errors and changes excepted · All prices are quoted excluding statutory taxes and a 1 % contract fee · All prices are quoted for a period of up to seven days

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## Site rules

### Messezentrum Salzburg GmbH (MZS), Fn 67914z, Status Quo 01/2017

1. **Emergency contacts**
2. **Entry onto premises**
3. **Presence on the premises**
4. **Presence of young people**
5. **Presence of visitors**
6. **Photography, filming, drawing**
7. **Smoking**
8. **Security check**
9. **Weapons and prohibited items**
10. **Dogs and other animals**
11. **Safety instructions**
12. **Opening hours**
- 12.1. **Set-up and dismantling times**
- 12.2. **Duration of the event**
13. **Driving is forbidden in all halls**

The exhibition centre is private property. The owner is Messezentrum Salzburg GmbH. Together with the respective event organiser, it reserves the right to refuse entry at its discretion. The house and usage rules apply to all persons who enter, drive onto or stay on MZS private property.

#### 1. Emergency contacts

Fire service	122
Police	133
Ambulance	144
European emergency telephone number	112
First aid	Information point of the current exhibition/ event

#### 2. Entry onto premises

Exhibitors, contracting parties and installation companies can buy long-stay parking tickets from the respective event organiser or from the car park operator, which allow unlimited access, passage and stay during the set-up, dismantling and exhibition/event time. The car parking fees are binding as displayed at all entrances and exits.

#### 3. Admission onto premises

Being on the exhibition property is only permissible for the times and buildings specified on the ticket or pass. Visitors must carry their tickets with them. Individuals who are not able to present a valid ticket or pass issued by MZS/the event organiser at any point may be ejected from the premises.

#### 4. Presence of young people

Children under fourteen years of age are only permitted in the exhibition centre if accompanied by a parent or legal guardian. Exceptions only apply when expressly noted at entrances and sales counters.

#### 5. Presence of visitors

The areas and facilities made available to visitors should be treated with due care. Visitors may not enter or operate any other areas or facilities. Exhibition stands may only be entered in the presence of stand personnel. Event visitors must leave the event and premises at closing time.

#### 6. Photography, filming, drawing

Photography, filming and drawing on all exhibition premises and in the halls/Salzburg arena, especially of the exhibits and events, is only allowed for people who have been authorised by the event organiser and who display a valid pass.

#### 7. Smoking

Smoking is strictly forbidden in MZS buildings. Smoking areas are marked with appropriate signs.

#### 8. Security check

Depending on the nature of the event, carrying bags and similar containers may be prohibited. For security reasons, bags and similar containers, clothes such as coats, jackets and cloaks, as well as the content of vehicles, may be checked.

#### 9. Weapons and prohibited items

Weapons or items intended as weapons may not be brought onto or used on the premises. Exceptions only apply when expressly noted at entrances and sales counters at specific events.

#### 10. Dogs and other animals

Dogs and other animals may not be brought onto the premises or into the buildings. Exceptions only apply when expressly noted at entrances and sales counters. Where exceptions do apply, dogs must be kept on a lead and wear a muzzle.

#### 11. Safety instructions

Instructions issued by building personnel, i.e. exhibition management as well as the security and supervisory staff, must be followed at all times.

#### 12. Opening hours

##### 12.1. Set-up and dismantling times

Set-up and dismantling may take place at the times specified in the contract. Early set-up as well as extended dismantling time may be requested. The approved times are subject to costs (see event organisers' service folder).

For general security reasons, the halls and exhibition premises will remain closed outside of these times.

After the official end of the set-up period, only finishing work on stands within the exhibitor's own exhibition space is permitted. The visitor aisles must be cleared at this time.

##### 12.2. Duration of the event

For the duration of the event, halls will be opened an hour before the exhibition begins and closed an hour after the exhibition ends. MZS/the event organiser may impose special rules. Exhibitors who in justified individual cases need to be at their stands beyond this time require special written permission from the MZS/event organiser.

#### 13. Driving is forbidden in all halls

No cars or lorries may be driven in the halls.

Vehicles may only be driven in the halls with special permission.

## Technical Guidelines

### Messezentrum Salzburg GmbH (MZS), Fn 67914z, Status Quo August 2015

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## 1. Preliminary Observations

The Messezentrum Salzburg GmbH, Am Messezentrum 1, 5020 Salzburg, Austria, Tel.: +43 (0)662 2404 0 – “MZS” below – has issued guidelines for trade fairs, exhibitions, and other events in order to give all exhibitors and organizers the optimal opportunity to present their exhibits and to address their visitors.

These guidelines apply to all contracts with MZS over rental or other use of the fairground or parts of it over the participation in fairs organized by MZS over service deliveries by authorized service partners (below summarized as “partners”). The fairground are all halls, foyers, corridors, meeting- and press rooms, Salzburgarena, open-air ground and car parks even if there are run by others than MZS. These guidelines also apply to contractual partners of the tenant, e.g. if a partner sublet the rented halls for an exhibition to another company or give it further rights of use. In this case the partner is liable for the observance of the guidelines by the contractual partner. Whenever the term “partner” is used in these technical guidelines it also includes the contractual partners. MZS is also entitled to demand the adherence to the Technical Guidelines from contractual partners of the partner. This includes giving instructions or taking measures in order to enforce the observance of the guidelines.

All partners are liable for the observance of the Technical guidelines by its assistants, staff and contractual partners. In any case MZS is entitled to execute its domestic authority and demand the observance of the Technical guidelines from everyone present on the fairground.

At the same time, these guidelines contain security provisions providing a maximum of safety of the technical and creative equipment, which benefit exhibitors, organizers and visitors alike. In any case the partner must obey all regulations given by technical norms or laws. The partner is also liable that its subcontractors obey these regulations.

The building code, fire regulations and miscellaneous safety regulations must be observed.

MZS reserves the right to verify the adherence to these provisions or have this verified by a third party, and to take appropriate measures should any of these provisions be violated.

MZS is entitled to enact safety and event construction regulations that extend beyond the provisions in the Technical Guidelines.

The order forms for services (Service folder) are sent in time; these must be filled and returned in due time according to the fair provisions; otherwise MZS/the organizer cannot guarantee proper and timely execution. MZS cannot guarantee that services are provided due in time and correctly if the applications are submitted too late. An order requires approval. Approval may be given by implication – by providing the goods and service ordered. There is no legal entitlement to the approval of an order. The approval of an order may be denied, especially to partners who failed to comply with financial obligations towards MZS/the organizer in previous events. Furthermore MZS reserves the right to levy a surcharge on the fees for delayed orders as outlined in the service folder.

Depending on the event conception it may also be possible to place orders through the Online Service Center via the Internet.

Additional information on the details of the preparation and execution of the exhibition will be mailed to partners.

Due to structural and legal factors of the various fair locations the respective implementations rules of the Technical guidelines may vary.

MZS reserves the right to amendments. Valid is the German text as of October, 2015.

## 2. House Rules

MZS executes the domestic authority. The house rules apply to all persons who present on the fairground.

### 2.1 Emergency numbers

Fire brigade ..... 122  
Police ..... 133  
Emergency ..... 144  
Euro emergency ..... 112  
First aid ..... Info point of the respective fair/event

### 2.2 Site accessibility

Partner and their staff can buy permanent parking tickets entitling to unlimited access, transit and stay during buildup, dismantling, and fair/event opening hours from the respective organizer or at the counter of the parking space manager. The parking fees displayed at all access and exit points are binding.

### 2.3 Stay at the fairground

The stay at the fairground is only permitted for the times defined by an admission ticket or an exhibitor pass. Persons who cannot legitimize themselves during their stay with a valid ticket or an exhibitor pass can be asked to leave the fairground.

### 2.4 Minors

Minors below the age of 14 may enter the premises only when accompanied by a parent or legal guardian. Exceptions are valid only by express notice at the access points or ticket offices.

### 2.5 Visitor regulations

The facilities cleared for visitors are to be treated with care. Visitors may not access or utilize any other facilities or premises. Booths may be entered only in presence of booth staff. Event visitors must leave the premises by the end of the opening hours.

### 2.6 Photographing, filming, drawing

Only persons authorized by the organizer and who have been issued a valid pass by the organizer are allowed to photograph, film or draw anywhere on the fair premises and the pavilions/Salzburgarena; this refers to the exhibits and presentations in particular.

### 2.7 Smoking

Smoking is strictly forbidden in all MZS buildings. Smoking areas are identified as such.

### 2.8 Security check

Depending on the type of event it may be forbidden to take bags or similar articles to the event. For security reasons the contents of bags and similar articles, coats, jackets, capes as well as cars may be checked.

### 2.9 Weapons and dangerous articles

Weapons and articles qualifying as weapons may not be carried on the grounds, nor may they be used thereon. Exceptions for certain events are expressly announced at the access points and the ticket offices.

### 2.10 Dogs and other animals

Dogs and other animals may not be taken onto the grounds or into buildings. Exceptions only apply when express permission is granted on signs at the access points and ticket offices. In the event that exceptional permission is granted, dogs must always be on a leash and wear a muzzle.

### 2.11 Safety instructions

Instructions issued by building management and security or supervision personnel must be obeyed at all times.

### 2.12 Opening hours

#### 2.12.1 Setup and dismantling schedules

Setup and dismantling works may be carried out at the contractually defined schedules only. Setup ahead of schedule or dismantling beyond schedule is only possible with a special agreement. The hours approved are subject to charge (see organizer's service folder).

The halls and fairground remain closed outside these times for security reasons. After the official setup time only finishing booth works are permitted within your own exhibition space only. The visitor aisles must be cleared at this time.

#### 2.12.2 Duration of event

For the duration of the event the halls will be opened one hour before the start of the fair and closed one hour after the end of the fair.

Partners and their staff are not allowed to enter or to stay in halls where booths are positioned.

Partners who need to access the premises at other times require written consent from MZS/organizer).

### 2.13 Driving into halls

It is generally forbidden to drive into the halls with trucks or cars. Exceptions require a special permission of MZS/the organizer.

## 3. Traffic on the fair grounds Escape routes, Safety Equipment and Devices

### 3.1 Traffic regulations

The respective traffic regulations apply on MZS grounds. The garage and parking provisions are binding.

In order to ensure a smooth traffic flow during construction and dismantling times and for the duration of the event traffic regulation and directing rules must be strictly observed.

The parking space manager assigned by MZS is authorized to execute and enforce all effective regulations with regard to the garage terms and conditions. Furthermore, instructions issued by the personnel in charge of traffic regulation and direction must be strictly obeyed.

Parking tickets with special authorizations are to be visibly displayed on the vehicle.

The maximum allowed speed on the fairgrounds is 30 km/h. Restricted ways and greens must not be driven on.

Motorhomes and travel trailers may not be parked on the fairground for accommodation purposes overnight. Parking areas designated for motorhomes and travel trailers by the MZS/event organizer are exempt from this regulation. There is stopping restriction for the entire fairground except for the specially designated areas. MZS reserves the right to remove vehicles, semitrailers, containers, reservoirs and other empties or crates of any kind at the risk and expense of the originator, keeper or owner, respectively.

In addition, the event-specific provisions and access regulations apply.

The MZS reserves the right to regulate the access to halls and various booths respectively.

For fairs and exhibitions it is recommended to utilize the entire construction period since experience has shown that the fair grounds are overcrowded on the last two construction days. Delays caused due to overcrowding of the fairgrounds or to directives issued by the MZS/organizer for traffic control on the fairgrounds or booth access do not entitle the partner, its stand construction company or its subcontractors to assert any legal claims against MZS/the organizer.

### 3.2 Escape routes

#### 3.2.1 Areas reserved for fire brigade vehicles, fire hydrants

Areas designated as areas reserved for fire brigade vehicles, escape routes and safety zones may not be obstructed by parked vehicles, trucks or by the storage of exhibits, construction and packaging materials or the like at any time.

Vehicles and objects obstructing areas reserved for fire brigade vehicles, escape routes or safety zones shall be removed at the owner's expense.

Fire hydrants and their corresponding signage may not be obstructed, barricaded, covered, or made unrecognizable in any way.

#### 3.2.2 Emergency exits, emergency hatches, hall aisles

All exits and aisles designated in the hall diagrams must be kept fully accessible. In case of emergency they serve as escape routes and therefore may not be obstructed by objects placed on or extending into aisles or exits. The doors in the course of escape routes must be maintained in such a way that they can be easily and completely opened from the inside. The exit doors and emergency hatches may not be obstructed, barricaded, covered, or made unrecognizable in any way.

Should such escape and emergency routes lead through a booth, then these areas designated as such may not be obstructed, barricaded, covered, or made unrecognizable in any way.

### 3.3 Safety installations

Sprinkler systems, fire alarm boxes, emergency telephones, fire-fighting equipment, smoke detectors, electronic locking mechanisms of the hall doors and other safety installations, their markings as well as the green emergency exit markings must be accessible and visible at all times; they may not be obstructed in any way.

### 3.4 Booth numbering

All booths shall be marked with booth numbers by the organizer.

### 3.5 Security

The organizer and the security service licensed for the fairground are in charge of the general supervision on the fairgrounds during the event, the mantling- and dismantling times.

The security service is not asked to supervise the equipment of partners.

MZS is not liable for damages or thefts (also not in case of a break-in) of the partner's equipment (neither exhibits nor other equipment). MZS/the organizer is not responsible for the custody of the partner's booth, exhibits or any equipment on the booth.

The exhibitor is obliged to arrange for the booth and security himself with a MZS-authorized service partner. This service must be ordered separately at MZS. The exhibitors are expressly advised that there is a higher risk for the exhibits and other objects brought by the exhibitors during the construction and dismantling periods. Valuable or easily moveable objects should always be under lock at night or be additionally insured.

### 3.6 Evacuation, vacation

For security reasons, especially due to official directive, the closure of rooms, buildings, halls and/or outdoor exhibition areas and their evacuation and vacation may be directed.

In this cases the partner is not entitled to demand replacement or abatement of rent except the evacuation was made intentionally by MZS.



## 4. Technical data and equipment of the halls and the open air area

### 4.1 Technical specification exhibition halls

Hall	Length m	Width m	Total area approx. m <sup>2</sup>	Height m	Flooring	Load approx. in kg/m <sup>2</sup>	Gates	Gate size approx. in m
1	45,4	55,7	2.529	9,1	Asphalt	1.700	2	5 x 4,5
2	60	49	2.933	6	Asphalt	1.700	2	5 x 4,5
3	50	40	1.860	6	Asphalt	1.700	3	5 x 4,5
4	70	35	2.172	5,6	Asphalt	2.000	2	4,2 x 4,2
5	50	40	1.958	6	Asphalt	1.700	2	5 x 4,5
6	60	49	2.877	6	Asphalt	1.700	3	5 x 4,5
7	60/30	46	2.235	6,6	Asphalt	2.000	3	4,2 x 4,2
8	60	46	2.768	6,6	Asphalt	2.000	4	4,2 x 4,2 open 10m wide
9	50	40	2.215	6,6	Asphalt	2.000	2	4,2 x 4,2
10*	127,5	120	15.165	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	10	4,5 x 4,5
10 A	42,5	40,5	1.720	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	1	4,5 x 4,5
10 B	42,5	39,5	1.671	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	2	4,5 x 4,5
10 C	42,5	46	1.882	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	1	4,5 x 4,5
10 D	42,5	40,5	1.675	10,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	0	
10 E	42,5	39,5	1.627	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	0	
10 F	42,5	40,5	1.720	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	2	4,5 x 4,5
10 G	42,5	40,5	1.720	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	1	4,5 x 4,5
10 H	42,5	39,5	1.671	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	2	4,5 x 4,5
10 I	42,5	40,5/18,5	1.479	9,0	Asphalt	PL=1.500 kg, DL= 900 kg/m <sup>2</sup>	1	4,5 x 4,5
Area halls			36.712					
*Hall 10 is divisible into 9 segments: hall 10 A - 10 I. The dimensions of each segments are specified.								
Arena			Max. 2.545	15	Coating Exposit resin		1	3,5 x 4,0

Notice: Fixed catering areas are designated in the halls listed below; these areas are used by the fair caterer and must be deducted from the usable floor space:  
Hall 4 4,01 m<sup>2</sup> Bistro  
Hall 5 80,00 m<sup>2</sup> Café/ Restaurant

#### 4.1.1 General Illumination, Type of Current, Voltage

The general artificial illumination in the halls at the time of the trade show is ca. 300 lux/m<sup>2</sup> (Measurement: 1.00 m above the hall floor).  
In each hall there is natural light and artificial light.  
Existing type of current and voltage on the fairground:  
Type of mains: TN-CS-System  
Alternating current: 230 Volt [+6%/- 10%]/50 Hz  
Three-phase current: 3 x 400 Volt [+6%/- 10%]/50 Hz

#### 4.1.2 Compressed Air, Power and Water Supply

The power and water supply of the booths is carried out in the halls from floor ducts and/or connection units in the hall floor, which in general run in a pattern of ca. 7.50 m x 10.00 m. In hall 1, the power supply can also be carried out via the side walls to foyer D and/or C. A firmly installed compressed air system does not exist (see item 6.6). Power supply up to 200 W / m<sup>2</sup>  
Water supply ½" / min 3.5 bar  
Drain DN 100

#### 4.1.3 Communication System

The supply of the booths in the hall with telephone, fax and data connections is carried out predominantly via floor ducts. The fairground of MZS, including the Salzburgarena, halls and meeting rooms are equipped with a comprehensive WiFi (see item 6.8)

#### 4.1.4 Sprinkler Systems

The halls 1, 2/6, 3/5 and 10 are equipped with sprinkler systems. The legal regulations must be observed.

#### 4.1.5 Heating, Ventilation

The MZS provides heating and ventilation for the halls. Halls 1, 2/6, 3/5 and 7 - 10 are partly air-conditioned.

#### 4.1.6 Interference

MZS building services must be informed immediately in the event of interference with the technical supply (e.g. of power, compressed-air, heating, ventilation, etc.). The MZS assumes no liability for damages which result from output fluctuations or force majeure interferences or in cases where the power supply is interrupted by order of the public authorities and/or the power, water or energy supply companies.

## 4.2 Salzburgarena-Hall Specifications

### 4.2.1 Overview – Premises, Cloak Room, Offices

Room Number	Description	m <sup>2</sup> (without WC)	Telephone Connections (Extension line = ext.)	Internet connections	WC	Shower	Wall hook	Window	Fridges	Carpet	Facilities
1	Room	19,19	2 ext.	1	1	1		yes		yes	
2	Room	19,25	2 ext.	1	1	1		yes	1	yes	
3	Room	19,23	2 ext.	1	1	1		yes		yes	
4	Room	19,25	2 ext.	1	1	1	6	yes		yes	Dressing table + lighted mirror
5	Room	24,74	2 ext.	1			6	yes		yes	Dressing table + lighted mirror
6	Room	19,25	2 ext.	1	1	1	6	yes		yes	Dressing table + lighted mirror
7	Room	19,25	2 ext.	1	1	1	6	yes		yes	Dressing table + lighted mirror
8	Room	23,7	2 ext.	1				yes		yes	
9	Room	25,36	2 ext.	1		2	35	yes		no	
10	Room	19,75	2 ext.	1		2	36	yes		no	
11	Room	18,34	2 ext.	1		2		yes		no	
12	Room	19,2	2 ext.	1		2		yes		no	
13	Room	19,71	4 ext.	1				yes		no	
14	Room	19,71	4 ext.	1				yes		no	
15	Room	19,71	4 ext.	1				yes		no	
16	Room	19,66	4 ext.	1			2	yes		no	
17	Room	19,66	4 ext.	1			2	yes		no	
18	Room	19,71	4 ext.	1			2	yes		no	
19	Room	19,71	4 ext.	1			2	yes		no	
20	Room	19,71	4 ext.	1				yes		no	
21	Room	19,71	4 ext.	1				yes		no	
22	Stagehands	19,71	X	1				yes		no	
23	Stagehands	18,65	X	1				yes		no	
24	Men's Room				2			no		no	
25	Ladies' Room				3			no		no	
26	Disabled Restroom				1			no		no	
27	Storage	25,78						no		no	
28	Room	25,39				3	34	no		no	
29	Room (Buffet)	22,96				3	35	no	1	no	
30	Backstage Kitchen	39,51						no	3	no	Exhaust hood + sink
31	Ladies' Room				4			no		no	
32	Storage	27,59						no		no	Tiled floor
33	Engineering	46,21						no		no	
34	Men's Room				2			no		no	
35	Storage	39,51						no		no	
	Catering, Bistro	814									

Not usable rooms	Rooms with connecting door
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#### 4.2.2 Height of Hall, Floor Loading

The clearance height of the Salzburgarena equals 15 m. The floor loading in the hall and the truck access equates to bridge capacity BK1, truck traffic-ability, area load 9kN/m<sup>2</sup>, point load 150kN. The floor loading in the foyers equates to the capability for elevating trucks with an area load of 5kN, Point load 5kN/m<sup>2</sup>.

#### 4.2.3 Stage, Monitor, FOH, Pursuer

The Salzburgarena has 280 m<sup>2</sup> Bütect stage elements with platforms between 1.0 – 1.5 m.

Positions of the monitor and the FOHs are determined with the MZS according to the event type. The hall does not have pursuer spots.

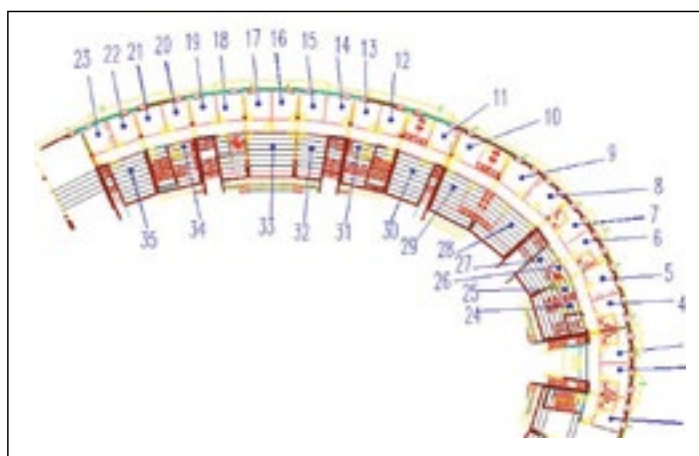
#### 4.2.4 Type of Current, Voltage

Existing type of current and voltage in the Salzburgarena:

Kind of mains: TN-CS-System

Alternating current: 230 Volt [+6%/- 10%]/50 Hz

Three-phase current: 3 x 400 Volt [+6%/- 10%]/50 Hz



#### 4.2.5 Suspensions from hall roof

The provision of the suspension points as well as the design and modifications on the mounting construction is exclusively carried out by the obligated contracting party and/or height worker (rigger) of the MZS. Pendant objects are to be secured – regardless of their weight – by two independent suspension arrangements. Cf. item. 5.14



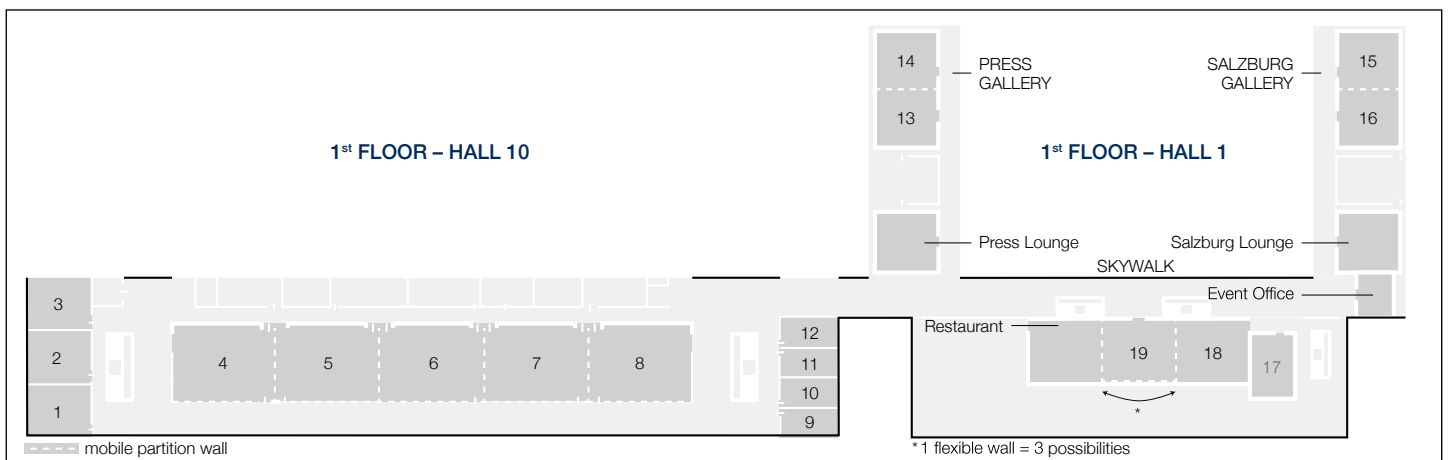
## 4.3 Conference rooms

### 4.3.1 Overview rooms

Meeting rooms	Length m	Width m	Total area in m <sup>2</sup>	Height m	Flooring	Max seats (row) *	Max seats (parliament) *
1	10,94	8,09	90	4,40	Parquet	86 pax	44 pax
2	10,94	8,26	90	3,40	Parquet	86 pax	42 pax
3	10,94/10,29	8,49	90	3,40	Parquet	86 pax	42 pax
4	16,67	12,32	200	4,40	Parquet	204 pax **	120 pax**
5	16,17	12,32	200	4,40	Parquet	204 pax **	120 pax**
6	16,73	12,32	200	4,40	Parquet	204 pax **	120 pax**
7	16,17	12,32	200	4,40	Parquet	204 pax **	120 pax**
8	16,67	12,32	200	4,40	Parquet	204 pax **	120 pax**
9	8,69	5,19	40	4,40	Parquet	44 pax	24 pax
10	8,69	4,83	40	3,40	Parquet	44 pax	24 pax
11	8,69	4,91	40	3,40	Parquet	40 pax	24 pax
12	8,69	4,86	40	3,40	Parquet	44 pax	24 pax
Salzburg-Lounge	10,27	8,88	91	3,0	Parquet	84 pax	45 pax
Press Lounge	10,24	8,73	89	3,0	Parquet	55 pax	36 pax
13	8,75	9,42	82	3,0	Parquet	84 pax	48 pax
14	8,75	9,72	85	3,0	Parquet	84 pax	48 pax
15+16	19,23	9,24	178	3,0	Parquet	180 pax	99 pax
18	9,87	8,72	86	3,0	Parquet	84 pax	48 pax
18+19	19,89	8,72	173	3,0	Parquet	192 pax	99 pax

\* maximum seats without stage direction seat / technical equipment / incl. distance for speaker's desk

\*\* incl. stage 3 x 2 meters



### 4.3.2. Floor loading capacity, trafficability

The maximum floor loading capacity in Foyer 10 is 500 kg. Foyer 10 is not suitable for supply of hall 10. Exclusively hand lift trucks with rubber tires are allowed. The maximum floor loading capacity in the conference rooms in the upper floor is 200 kg. If loads heavier than 200 kg are to be brought in to this area boards for load distribution must be used. Hand lift trucks of any kind are not allowed in the conference area in the upper level. MZS will provide suitable transport vehicles if needed.

### 4.3.3. Illumination, Energy, air conditioning

All conference rooms are air conditioned. Rooms 1-3 and 9-12 also have a controllable shadow cover. Die general illumination is dimmable. The general energy supply is 230 V due socket-outlets in the floor. In room 4 and in the corridor 2 x 32 Ampere high-voltage power supply is available.

### 4.4 Open-Air Ground

There are paved parking areas available on the MZS, which serve as open-air/exhibition grounds. Parking lots are marked all around the Salzburgarena for productions and the backstage entrance. This area may only be used as exhibition, parking or advertising space with consent of the MZS/organizer and it is subject to licensing requirements.

Open-air ground ca. 56.000 m<sup>2</sup>

The open-air grounds comprise different surfaces, e.g. asphalt, turf grid, humus gravel compound. At night the area is lit by general street lighting. Power supply connections are available in a limited amount. Bus bars are available from 16 – 32 A. Options for water supply and waste water connections must be jointly agreed upon in any case with the MZS/organizer. The areas are cleaned by the MZS, kept free of snow and strewn if required.

### 4.5 Clearances

The clearance between hall 6 and hall 7 to the courtyard is 5.00 m. The clearance to the parking level is 2.00 m. The headroom to the parking area P3 is 2.10 m. The clearance of the truck loading area of the Salzburgarena is 4.00 m. The clearance of hall doors is 4.0 m as well.

## 5. Regulations for booth constructions

### 5.1 Booth safety

Booths and stage facilities, including equipment and exhibits, as well as advertisement media, are to be erected in a manner that does not pose a hazard to public order and safety – in particular to life or health safety must be ensured for every construction phase (assembly, modifications, and disassembly). Rules and legal regulations regarding industrial safety must be observed by all active companies on the premises.

The partner is responsible for the static security of the booths and the stage. If required the partner has to provide a verification by means of a static acceptance test. If this verification is not provided immediately MZS can obtain a survey at the expense of the partner and can make the proper arrangements to establish the stand safety at costs of the partner.

All hall fixtures are to be erected and operated according to the applicable guidelines and laws. The respective inspection certificates and results are to be presented prior to the start-up, if necessary.

MZS reserves the right to close booths and exhibits if the legal requirements of the event are not met and/or if there are reasonable doubts whether the booth or traffic security is ensured, even when an acceptance test has been provided. Booth constructions on the open-air grounds are to be rated for respective wind forces and – if necessary – for snow loads.

### 5.2. Authorization for booth constructions

In compliance with the Technical Guidelines, in the design and execution of the booth, it is not necessary to present drawings for an authorization for a single-floor booth construction in halls that are not higher than 2.50 m. If required, the MZS/organizer can inspect the presented construction plans (in duplicate) for the partner. MZS assumes no liability for personal or material damages due to unprofessional execution, including but not limited to liability toward third parties.

Furthermore, all other booth constructions and flying constructions etc. are required to obtain a permit.

#### 5.2.1. Inspection and approval of constructions subject to authorization

Each partner, contractual partner or service provider is obligated to check whether provisional fixtures or constructions planned by him, be it in the halls or the open-air grounds, require authorization. In cases of doubt, please contact the organizer.

Booths in the halls:

Dimensioned booth plans for single-storey booths from a height of more than 2.50 m must be submitted to the MZS/organizer on schedule according to the trade fair regulations in duplicate (ground plan, overview sketches, and technical description) for authorization. Provided that an authorization is granted, one copy with the note of authorization of the organizer is returned to the exhibitor/booth builder. With this, the construction permit is granted.

Booths on the open-air ground:

Dimensioned booth plans for single-storey booths from a height of more than 2.50 m must be submitted to the MZS/organizer on schedule according to the trade fair regulations in duplicate (ground plan and overview sketches) for authorization. Provided that an authorization is granted, one copy with the note of authorization of the organizer is returned to the exhibitor/booth builder. With this, the construction permit is granted.

Possible costs of the construction licensing procedure (pre-acceptances, inspections of the presentation office) are charged to the account of the partner.

#### 5.2.2. Vehicles, Containers, Fairground Rides

Vehicles, containers, fairground rides and tents are to be approved by the organizer as exhibits on the entire fairground.

#### 5.2.3. Removal of Non-Approved Booths

Booths that are not approved, do not meet the Technical Guidelines or do not conform to the the Event Location Act of the city of Salzburg and/or the applicable guidelines and regulations, must be modified or removed at the organizer's request.

In the event that this work is not executed on schedule, the organizer or the event office is entitled to close the booths or to make modifications at the expense of the exhibitor, if necessary.

### 5.2.4. Scope of liability

The partner is liable for all damages done by himself or his staff, no matter if it is done intentionally or by accident.

Furthermore the partner has to exempt MZS from all claims of third parties that are arising from a malpractice of the partner, its staff, or its subcontractors.

### 5.3 Construction Heights

The regular construction height of a booth is 2.50 m. The part facing the neighboring booths above 2.50 m is to be designed with neutral faces (gray or white). The construction height is determined specifically for the event and can be requested from the organizer.

In all cases in which the booth and promotional display constructions exceed a height of 2.50 m, the booth design is to be presented to the organizer for authorization. Exhibits are generally not subject to this restriction, but notice has to be given to the MZS/organizer prior to the event.

The accessibility of permanently installed electrical distributors and other technical facilities must be ensured.

### 5.4. Fire Protection and Safety Regulations

#### 5.4.1. Booth construction and decoration materials

Easily inflammable materials or materials that produce burning droplets of gases or toxic gases may not be used.

Specific requirements may be imposed on supporting structural parts in certain cases due to safety reasons (e.g. non-flammable).

Booth construction and decoration materials must at least comply with fire classification B1, G1 and T1 according to ÖNORM A 3800 Part 1 for materials or comply with the classifications B-s1d0 and C-s1d0 (slow-burning, low smoking and non-dripping) according to EN 13501/1. An inspection certificate indicating the fire protection classification of the used material may be required.

The use of cable straps in order to fix parts that are statically stressed and/or to fix lamps is not permitted.

Trees and plants may only be used for decoration purposes when they are freshly cut (leaves and needles must be green and lush.) If during the exhibition it is determined that trees and plants have become dry and are thus easily inflammable then they will need to be removed. Bamboo, reed, hay, straw, bark mulch, turf or similar materials normally do not meet the requirements and are not permitted in general.

Waste is strictly to be removed and cleaned up immediately, and/or collected in appropriate containers and brought to a professional disposal. In halls with sprinkler systems, these may not be impaired in their function; facilities of fire prevention are to be kept free and must not be impaired in their function.

#### 5.4.2. Exhibition of automobiles

Vehicles with combustion engines may only be exhibited on the fairground with consent of the MZS/organizer and only according to official licensing requirements. The battery must be disconnected and the fuel tank must be locked. Combustion engines may not be demonstrated in the halls and in the booths constructed by the exhibitors. Fuels may not be stored in the booths.

#### 5.4.3. Explosive substances, ammunition

Explosive substances and materials are subject to the Explosives Act in the respectively applicable version and may not be exhibited or stored on fairgrounds, exhibitions and the premises of the MZS. This also applies to ammunition as defined by the firearms act.

#### 5.4.4. Pyrotechnics

Pyrotechnical shows are subject to authorization and must be coordinated with the MZS/organizer.

#### 5.4.5. Usage of balloons, airships and other flying objects

The usage of balloons, airships and other flying objects on the fairground must be authorized by the MZS/organizer. Should authorization be given, the balloons and the airships may only be filled with non-flammable and nontoxic gases.

## 5.4.6. Fog machines

The usage of fog machines is to be coordinated with the MZS/organizer.

## 5.4.7. Ash Bins, Ashtrays

The no-smoking rule prevails in the buildings of the MZS.

## 5.4.8. Waste bins, recycling bins and residue bins

Waste bins, recycling bins and residue bins made of inflammable materials may not be placed in the booths. Waste, recycling material and residues that accrue in the booths must be disposed of regularly in the evening on each event day at the latest. If larger amounts of flammable waste accrue, e.g. wood shavings, wood scraps, sawdust and the like, then they must be removed several times a day.

The disposal can be carried out by the contracted cleaning company. This service is available for a fee.

Further information on the waste disposal may be requested from the organizer [Cf. item 7.1].

## 5.4.9. Airbrush, nitro lacquers

The use of airbrushes as well as the utilization of nitro lacquer is not permitted.

## 5.4.10. Abrasive Cutting and all hot works

Welding, cutting, brazing, constructing and abrasive cutting works must be announced to the MZS/organizer in written form. The approval is given by the MZS/organizer. During the works, the surrounding area is to be shielded adequately in order to protect it from damage. Extinguishing devices must be kept at hand in direct proximity.

Open flame and combustible operations are prohibited.

## 5.4.11. Empties

The storage of empties of any kind [e.g. packaging and packaging containers] in the halls, (both inside and outside of the booth) and in front of the hall gates is not permitted. Accumulating empties are to be removed immediately. The storage of empties on the fairground may be removed by the contractually bound site agent. This service is available for a fee.

The MZS/organizer is entitled to initiate the disposal at the expense and risk of the partner if the partner does not comply with the request to remove the illegal storage.

## 5.4.12. Fire Extinguishers

In special cases, the use of fire extinguishers in the booths may be required.

## 5.4.13. Cleaning agents, solvents

The usage of flammable liquids for cleaning purposes inside the fairground is not permitted. Cleaning agents that contain harmful substances are to be used in accordance with the regulations [Cf. item 7.2.2]

## 5.5 Booth covers

Booth covers of any kind are - regardless of their size - subject to approval and the MZS/organizer must be informed of their presence. A maximum of 50% of the booth may be overbuilt.

Booth covers (metal grates, metal grids and textile ceiling covers) are to be designed at a minimum using slow-burning materials according to ÖN A 3800 - 1 and/or EN 13501/1 [Cf. Item 5.4.1] The covers must be suitable for sprinklers and must not interfere with the optical smoke detector. The test certificate is to be submitted and/or to be kept at hand at the booth.

## 5.6 Glass and Acrylic Glass

Only glass suitable for the respective application may be used. Only security glass may be used for constructions made of glass. Edges and rims of glass planes must be processed and protected in a way that prevents the risk of injury. All glass components are to be marked at eye level.

## 5.7 Recreation rooms, lecture rooms, cinema

All rooms with a floor space of more than 100 m<sup>2</sup> that are closed on all sides (enclosed space) and which have neither optic nor acoustic connections to the hall must have at least two exits each as distant from each other as possible and in opposite directions to each other, which serve as escape routes and/or emergency exits. Exit doors must be identified [Cf. § 14 Event Location Act of the city of Salzburg].

## 5.8 Exits, escape routes, doors

### 5.8.1 Exits, escape routes

The distance from any given place of an exhibition booth to the visitor aisle may never exceed 25 m.

In the MZS the clear width of the visitor paths must be at least 2.00 m. The clear width of escape routes (visitor aisles to emergency exits) must be at least 3.00 m. Emergency exits and escape routes may not be covered or obstructed. This goes for the construction and disassembly stages as well. All information and identifications must be executed and designed according to all effective laws and regulations.

### 5.8.2. Doors

The implementation of swing doors, revolving doors, code doors, sliding doors, lever doors, or any other access obstruction in escape routes and emergency exits is prohibited.

## 5.9 Platforms, Ladders, Steps, Runways

Generally accessible areas directly adjoining areas that are more than 0.40 m below must be enclosed with railings. These must be at least 1.00 m high, it must not be possible to scale them and they must ensure safe passage.

A static certificate is to be submitted for the podium. The height of accessible, single-tier platforms may not exceed 0.20 m. Ladders, steps, catwalks, stairs and podiums must comply with accident prevention regulations.

## 5.10 Booth Design - Appearance

The equipment and design of the booth and the required construction is the responsibility of the partner. However, the partner has to consider the character and the appearance of each trade fair and exhibition.

Exhibitors are obligated to confine their rented booth within boundary walls unless they bring their own booth. Existing wall elements along the hall walls are subject to a fee and must be ordered. Booth boundary walls can be ordered and rented using the organizer's service folder.

Solid floor-covering, booth labeling and decorated booth boundary walls that are visually suited to the surroundings are a mandatory minimum requirement.

The MZS/organizer is entitled to request modifications in the booth design. The MZS/organizer also reserves the right to determine the frame structure at individual trade fairs and exhibitions.

The name and booth number of the exhibitor must be attached to the booth in a clearly visible manner.

Above a construction height of 2.50 the walls facing the neighboring booths must be kept neutrally white or gray and clean so that they do not interfere with the neighboring booth [Cf. item 5.3].

## 5.11 Inspection of the leased premises

The leased premises are sized by the organizer on the hall floor and marked at the edges.

After the booth allocation, each partner is obligated to obtain information about the location and measurements of possible built-in components, especially fire detectors, the layout of water and energy supply lines, ventilation systems, etc. and to inform the booth constructor if necessary. The boundaries of the leased premises are to be complied with unconditionally.

## 5.12 Interference with the building fabric

Hall elements and technical devices must not be damaged, soiled or otherwise modified (e.g. drilling, nailing, and screwing). Likewise painting, wallpapering and pasting is not permitted.

Hall elements and technical devices not designated for this purpose may not be laden with booth constructions and exhibits.

However, pillars and supports of the hall within the booth area may be built around within the admissible construction height, as long as care is taken not to damage them.

Joints at hall walls, ceilings and floors may not be damaged in any case by caulking, foundation or similar works. Inserting bolts and anchoring is not permitted.

## 5.13 Hall floors

Carpets and other floor coverings must be anti-slip and accident-proof and must not go beyond the borders of the leased premises.

Only duct tape that can be removed without leaving residue may be used to install carpets or floor coverings. Likewise, the hall floor may neither be taped nor painted.

All utilized materials must be removed without leaving residue. Substances such as oil, grease, paint and the like must be removed from the hall floor immediately. Any expenses arising from the restoration to the original condition are charged to the account of the partner who causes the damage.

The utilization of the floor ducts is exclusively reserved for the appropriate contractual partners of the MZS.

Anchoring and fixation, e.g. while planning two-storey booths, need to be applied for at the MZS. There is no right for the placement and use of floor anchoring. The restoration to the original condition is the exclusive responsibility of the MZS. The arising expenses are charged to the account of the party who causes the damage.

## 5.14 Suspended mounting from the all ceiling in the fair halls

### 5.14.1 Provision of anchoring supports

The suspended mounting of lightweight covers, advertisement frames, banners, lightweight fitting and lightweight bridges on the hall ceiling is possible at the designated technical fixtures. The possibility of suspended mounting is not given in all halls. The authorization for it can only be taken out by the organizer by indication of positioning, heights and loads after submission of the booth design. With the help of the submitted documents the organizer checks the realization of the desired anchoring supports.

The provision of the supporting points, as well as the design and modifications at the mounting construction, is exclusively carried out by the contractual partner and/or height worker (rigger) of the MZS.

### 5.14.2 Installations of Objects on the Anchoring Supports

The objects to be mounted (lamps, spotlights, etc.) on the ordered anchoring supports may only be installed by specialists of the trade fair or accredited specialized companies in accordance with the regulations applicable in Austria and/or the EU according to the state of the art, and are to be secured – regardless of their weight – by two independent suspension arrangements.

## 5.15 Booth boundary walls

Boundary walls are subject to a fee and can be ordered via the organizer or the contractual partner.

The boundary walls and supports must neither be modified nor processed by the partner. The exhibitor is liable for all personal and material damages resulting in the event of a violation.

## 5.16 Advertising Material/ Presentations

Booth and exhibition labeling, company logos and trademarks may not exceed the stipulated construction height. They should present an attractive image.

All types of demonstrations and presentations, as well as all forms of optical, moving or acoustic advertisement, must be submitted to the organizer in written form. They must not disturb other participants of the trade fair, evoke visitor crowds leading to overcrowding in the hallways, and must not drown out the trade fair announcements in the halls. The volume may not exceed 80 dB(A) at the booth boundary.

The distribution of printed papers and the utilization of advertising material is only admissible inside one's own booth. Advertisements going beyond these limitations are to be discussed with the MZS/organizer. The organizer and/or his contractual partner is entitled to remove, cover or prohibit advertisements violating the aforementioned regulations at the expense and risk of the exhibitor.

## 5.17 Open-Air Grounds

Apart from the canopied fairground there are also open-air grounds available. Portable buildings such as tents, pavilions and the like – even for short periods – are subject to approval without exception and the MZS/organizer must be notified of their presence.

Partner with booths adjoining the boundary fence of the fairground may not use the fence for their own purposes. It is not permitted to use the exterior side of the fence as an advertising space. This also applies for the assembly and disassembly period.

For the remainder, the general regulations and the regulations for the hall area apply, provided that they are analogously applicable for the open-air grounds.

## 5.18 Two-Storeyed constructions

Two-storeyed constructions may be built only after prior approval of the MZS/organizer and the responsible authorities. The approval also depends on the intended position in the hall and the respective floor space. The effect on the design and clarity of the hall as well as the neighboring booths is decisive for an approval. The maximum construction height is determined separately for each event and can be obtained from the organizer.

For the remainder, all regulations regarding safety and booth design of single-storey booth constructions apply, provided that they are analogously applicable to two-storeyed booth constructions. The necessary construction of two-storeyed booth constructions according to all applicable laws, guidelines, regulations and technical standards remains unaffected.

## 5.19 Disassembly of the Booths

All booth construction materials, all exhibits and items as well as all remaining exhibition objects must be removed without leaving residue and restore the original condition of the exhibition area by to the end of the announced disassembly period of each trade fair.

MZS is entitled, but not obligated, to have exhibits still remaining after the end of the disassembly period removed and stored by the trade fair carrier, at the expense and risk of the exhibitor and to charge an appropriate processing fee for this service. The MZS/organizer is entitled to dispose or sell all exhibits and all other items left behind by the partner after the end of the disassembly period at the expense of the partner.

## 6. Industrial Safety, Technical Safety Regulations, Specifications, Supply

### 6.1 General Specifications

All mantling and dismantling works which are resulting from orders from the service folder may only be carried out by MZS-authorized service partner.

### 6.2 Damages

All damages to the fairground, its buildings or facilities caused by the partner or its authorized agent are remedied by the MZS at the end of the trade fair, at the expense of the party who causes the damage.

### 6.3 Usage of Work Equipment

All work equipment used must be in accordance with the accident prevention regulations.

Only cranes, forklifts and working platforms provided by the contractual partners of the MZS/organizer may be used.

All work equipment must be operated in such a way that there is no risk for third parties.

### 6.4 Electrical Installation

#### 6.4.1 Connections

Electrical installations from the collector ducts to the booths may be performed only by the contractual partner of the MZS. The exhibitor is not authorized to obtain electricity for his booth from persons that have not been authorized by the MZS for this purpose.

The partner is in particular not permitted to obtain the electricity from the neighboring booths. Furthermore, the partner is not authorized to supply third parties on the fairground with electricity, except his fellow exhibitors. The exhibitor is in particular not permitted to supply neighboring booths with electricity.

A basic sketch must be enclosed with the electricity orders (forms can be found in the service folder of the MZS/organizer), on which the desired position of the connections, as well as the required power requirements is evident. Otherwise, a secure power supply cannot be ensured. The material listed on the form is provided on a rental basis.

Generally the power consumption is calculated all-inclusive, it is calculated by means of the connected loads and the theoretical on-time (starting with the official assembly period, through the trade fair and to the end of the disassembly period). If the booth has an installed counter, then the consumption is calculated per kW and/or kW/h at the prices determined in the service folder.

## 6.4.2 Booth installation

Electrical installations inside the booth may be carried out by exhibitor's qualified personnel under consideration of the valid technical norms. Prior to the connection of power supply the professional execution is to be confirmed by an acceptance report from electrical engineering and to be submitted on-site. Should the partner refuse to submit the electronic acceptance report, then the organizer is not obligated to provide the power supply. If fluorescent lamp equipment with a rated voltage of over 1 KW is used, the technical documents and test certificates of the constructor and/or the manufacturer must be enclosed.

## 6.4.3 Assembling, Operation and Security Instructions

Equipment and devices must be in accordance with the applicable regulations of the ÖVE (ETG, ETV, NspGV) and the local EVU. MZS assumes no liability for any damages resulting from power breakdown, voltage fluctuation and the resulting damages on the partners equipment.

No liability is assumed for the consequences of blackouts, voltage fluctuations and damages to equipment.

Lighting gear in arm's reach of the hallways is not permitted. Suspended lighting gear must be secured by two independent suspension attachments – regardless of their weight.

Lamps must possess a safety screen, protective cage or an arrester device preventing the lamps or lamp components from falling out. Booths in which the existing general safety lighting is not efficient due to the particularity of their construction require additional safety lighting.

A sufficient distance to flammable materials [check the marking of the lamp] is to be adhered to. Open strip connectors are inadmissible. Clamping of electrical lines must be carried out in fully enclosed junction boxes.

An earth leakage circuit breaker with a rated leakage current of 0.03 A is generally binding for all facilities.

In cases of severe violations of the regulations for electrical engineering the power supply will be turned off. In any case, the costs for the initial connection are charged to the account of the partner/organizer.

## 6.5 Water and Waste Water Installations

### 6.5.1 Connections

Water installations and plumbing from the collector ducts to the booths may only be performed by the contractual partner of the MZS.

The partner is not authorized to obtain water for his booth from persons not authorized by the MZS for this purpose.

The partner is particularly not permitted to obtain water from neighboring booths. Furthermore, the partner is not permitted to supply third parties on the fairground – with the exception of his fellow exhibitors – with water. The partner is particularly not permitted to supply neighboring booths with water.

A basic sketch must be enclosed to the water and sanitary requests [forms can be found in the service folder of the MZS/organizer], on which the desired position of the connections is evident. Otherwise, a secure water supply cannot be ensured. The material determined in the form is provided on a rental basis.

If the water consumption is not calculated as all-inclusive, then it is calculated by means of the installed counter per m<sup>3</sup> at the prices indicated in the service folder of the organizer.

Chemically polluted waste water must not be discharged into the canal system. The MZS/organizer reserves the right to disconnect the exhibitor's water supply after the end of the trade fair for safety reasons.

## 6.5.2 Booth Installations

Inside the booths plumbing [water and waste water installations] may be carried out by specialists of the trade fair or accredited specialized companies according to the state of the art. On request, plumbing works inside of the booths may also be performed by the MZS and/or the contractual partner.

Connections, machines and devices not authorized or not in accordance with the regulations are not admissible. They can be removed from the booth by the organizer and stored at the expense and risk of the exhibitor.

In order to prevent water damages, the installed outlet valve must be closed before leaving the booth. The partner assumes liability in cases of damages resulting from improper installation or operation by the exhibitor or the water engineering company.

In cases of drain gradients, dishwashers without installed waste water pumps are not connected to the water system for safety reasons.

The connection of cooling units with an open cooling circuit must be reported to the organizer. The MZS/organizer reserves the right to prohibit the usage of cooling units with an open cooling circuit.

## 6.6 Compressed-Air Installation

### 6.6.1 Connections

Compressed-air installations in the booths may only be carried out by the contractual partners of the MZS/organizer.

The partner is not authorized to obtain compressed air for his booth from persons not authorized by the MZS for this purpose.

The partner is in particular not permitted to obtain compressed air from neighboring booths. Furthermore, the partner is not authorized to supply third parties on the fairground with compressed air, except his fellow exhibitors. The partner is in particular not permitted to supply neighboring booths with compressed air.

A fixed compressed air system is not present [see item 4.1.2]

A basic sketch must be enclosed with the compressed-air request [forms can be found in the service folder of the MZS/organizer], on which the desired position of the connections as well as the required output power is evident.

The possibility of a compressed air outlet is examined upon request for all halls. In case of feasibility a quotation on the rental compressors and the required booth installation is issued. The request for compressed air must thus be taken out on time and directly with the organizer according to the trade fair regulations.

The MZS/organizer reserves the right to discontinue the compressed-air supply of the exhibitor after the end of the trade fair for safety reasons.

### 6.6.2 Booth Installations

Inside the booths, the compressed-air installations may be carried out by specialists of the trade fair or accredited specialized companies according to the state of technology.

Compressed air works inside the booths may also be performed by the MZS and/or the contractual partner.

Connections, machines and devices that are not authorized or that have energy consumption levels that exceed the indicated limits are not admissible. They can be removed from the booth by the organizer and taken into storage at the expense and risk of the partner.

## 6.7 Gas Installation

Gas connections are not provided in the entire area of the fairground. The utilization of fluid gas is strictly prohibited by the public authorities. In exceptional cases gas bottles until 2 kg weight can be approved for exhibiting reasons. This is under the condition that only 1 gas bottle is stored at the booth. If possible this bottle must be stored tethered or lashed in a closed room. It is not allowed to store further gas bottles at the stand. The approval is to be applied for in time.



## 6.8 Information and Communication Services at Trade Fairs

All cable connections for information and communication services for the booth are provided exclusively by the MZS and/or the contractual partner.

The MZS is equipped with an area-wide Wi-Fi in the halls, furthermore access to the LAN can be installed. A utilization right of this infrastructure may be requested by means of the form provided in the service folder of the MZS/organizer.

The partner is not permitted to operate any Wi-Fi equipment (except for Wi-Fi clients), as this may cause interference with the in-house system.

Exceptions from this regulation need an approval of MZS. In case the partner or its subcontractors operate a Wi-Fi and cause a disturbance in the in-house Wi-Fi which leads to damages such as costs for trouble-shooting or claims of Wi-Fi users the partner is responsible for its subcontractors and partners.

MZS will approve exceptions only under the following guidelines:

The user may only use his Wi-Fi for own purposes. He may not offer the Wi-Fi for free or with costs to other partners or visitors. MZS reserves the right to block single devices (e.g. laptops, tablets etc.) as well as specific ports. The operation of an own Wi-Fi is only permitted if the in-house Wi-Fi does not fit the partners needs or the configuration would cause disproportionate costs.

The Wi-Fi station should preferably be operated using the 5 GHz frequency. If the Wi-Fi station (access point) is operated using the 2.4GHz- frequency band, then channel 11 is to be used on the device and the transmission power is to be reduced to a minimum. The operation of the own Wi-Fi can be prohibited despite a given approval if it is disturbing the in-house Wi-Fi.

In case of an interference with the trade fair's technical equipment resulting from the operation of a Wi-Fi station, the organizer has the right to take any actions required, to the point of switching off the supply systems for the booth (Internet, power) required for securing a trouble-free operation of the technical equipment of the trade fair.

The partner must follow the respective instructions of the organizer. If necessary, he is obliged to switch off the Wi-Fi operated by him upon request of the organizer and in case of a violation to compensate for the expenses arising from the localization and removal of the interference.

For the use of the Wi-Fi-system and the LAN-system the terms of use applying. These can be found under [www.conova.com/messe](http://www.conova.com/messe) and in the MZS service folder.

## 6.9 Machinery, pressure container, exhaust systems

### 6.9.1 Machine Noises

The operation of machines and devices causing noises requires prior written approval from the organizer. The noise must not disturb other participants of the trade fair, evoke visitor crowds leading to overcrowding in the hallways or drown out the PA system/loudspeaker devices of the trade fair. Noise emitting machines and devices may only be used in short intervals and only as long and as often as the presentation requires. The volume may not exceed 80 dB(A) at the booth boundary.

Despite the initially given approval, the organizer has the right to limit or prohibit those presentations causing noise and visual disturbances or which lead to significant disturbances of the trade fair and/or the participants of the trade fair due to other reasons.

### 6.9.2 Equipment and Product Safety

During presentations, the required provisions for the personal protection need to be arranged by the booth staff. The booth staff is also responsible for ensuring the elimination of unauthorized switching operations.

Machines and device components may be launched only with all safety devices in place. The regular safety devices may be replaced by a safe cover made of glass/transparent material.

The safety devices may be removed when the devices are not in operation in order to present the construction and design in detail to the visitor. The safety devices must then be placed visibly next to the machine.

### 6.9.3 Test Method

The exhibited technical work equipment may be inspected by the responsible regulating authority with regard to their industrial safety and their safety-related design, when indicated in conjunction with the expert committee of the Accident Prevention & Insurance Association in charge in order to verify the compliance with safety requirements.

### 6.9.4 Operation Ban

The MZS/organizer has the right to prohibit the operation of machines, apparatuses and devices when safety-related deficiencies and personal risks are evident.

### 6.9.5 Pressure Tanks

Pressure tanks are generally not admissible anywhere on fairground.

### 6.9.6 Emissions and Vapors

Exhibitors are prohibited from discharging flammable and noxious vapors and gases emitted from the exhibits and devices into the halls or vapors and gases that disturb the participants of the trade fair.

### 6.9.7 Exhaust System

Flammable and noxious vapors and gases emitted from the exhibits and devices or vapors and gases that disturb the participants of the trade fair must not be discharged into the halls/Salzburgarena. The outlets must be mounted by specialists of the exhibition or by accredited specialized companies in accordance with the regulations applicable in Austria and/or the EU and according to the state of the art.

### 6.10 Flammable Liquids

The storage and usage of flammable liquids on the open-air ground is permitted only after prior approval of the MZS. The respective storage regulations are to be observed. There is an absolute no-smoking rule at the storage location. Corresponding labeling is to be provided. Appropriate hand-held fire extinguishers must be available.

Access may be granted to authorized personnel only.

### 6.11 Film, Photo, Music, Television and other Presentations

Presentations and acoustic advertisements require prior consent of the organizer and must be performed in such a way that they do not disturb the neighboring exhibitors. The volume may not exceed 80 dB(A) at the booth boundary.

Notwithstanding the initially granted approval, the organizer has the right to limit or prohibit those presentations causing noise and visual disturbances or which lead to significant disturbances of the trade fair and/or the participants of the trade fair due to other reasons.

The official regulations need to be observed.

### 6.12 Music playback/AKM

Musical playbacks of any kind require the authorization of the AKM under the premise of the currently applicable Copyright Law. The application for the permission by the AKM may be submitted using the form in the service folder of the organizer.

### 6.13 Radiation Protection

Contact with radioactive materials and substances is prohibited on the entire fairground.

The operation of x-ray equipment, sources of stray radiation, laser systems, high frequency units, radio installations and electromagnetic fields is subject to official authorization.

### 6.14 Cranes, Forklifts, Exhibits, Packaging Goods, Shipments

The contractual carrier of the MZS – in the following the trade fair carrier – exercises the sole carrier right, i.e. for the shipment of exhibits, booth constructions, etc. into the booth, including provision of possible auxiliary devices (forklifts, cranes) as well as customs clearance for the temporary and/or the definite import. Only the trade fair carrier may be assigned for carrier performances within the fairground.

MZS does not assume any liability for any risks arising from the activities of the trade fair carrier. The storage of empties of any kind inside the booths is prohibited.

### 6.15 Dispensing Equipment

The installation and operation of dispensing equipment for draught beverages in the booth must be carried out in accordance with all applicable laws, guidelines, regulations and technical standards.



## 6.16 Food Quality Control

All legal regulations, in particular currently applicable food and hygiene regulations are to be observed for handing out of samplings and the sale of food and beverages for on-site consumption.

The partner must observe the Food Hygiene Act when commercially producing or marketing food. It is his responsibility to stay informed of and observe all relevant regulations, including those of the local National Security Authority.

## 6.17 Disturbance caused by Exhibits

Exhibits inducing a significant disturbance of the trade fair operations due to appearance, noises, shocks or similar characteristics, especially those resulting in a significant endangerment or disturbance of the participants or exhibits of third parties on the trade fair need to be removed immediately upon request of the MZS/organizer. This obligation of the partner prevails even when he has indicated this information in his application and has been granted participation in the trade fair.

Should the partner not comply immediately with his duty to remove the exhibit the MZS/organizer has the right to remove the rejected exhibits at the expense and risk of the partner or to close his booth, without any claims of the partner arising towards the MZS/organizer. The time of dismantling the closed booth is to be determined by the MZS/organizer.

## 7. Environmental Protection

The MZS is committed to the preventive environmental protection.

The exhibitor is obligated to ensure that all environmentally related regulations and specifications are observed by his subcontractors as well.

Only materials and products should be used on the fairground that are designed for longevity, ease of repair, reusability or recyclability, and which compared to other materials or products produce little or easily disposable waste and/or which are made of residue or refuse.

Catering should abstain from the use of disposable plates and cutlery. Beverages should preferably be obtained in reusable containers.

### 7.1 Waste Management and Disposal

Anyone producing waste on the fairground is responsible for the appropriate and ecological disposal of the waste. Anyone producing waste has the choice of either taking all the waste produced and disposing of it properly and independently outside the fairground, or commissioning the organizer and/or contractual partner with the waste disposal [Cf. item 5.4.8].

The waste producer is responsible for the compliance with legal and official regulations, as well as the following stipulations. Should the waste producer be directly or indirectly employed by an exhibitor/organizer, then he is also responsible for the conduct of the waste producer. If the waste producer violates any legal or official regulations and/or the following stipulations, then the MZS has the right to hold the exhibitor/organizer responsible as well in addition to waste producer himself. In this case the waste producer and the exhibitor/organizer are liable as joint debtors.

#### 7.1.1 Waste that requires special monitoring

The waste producer is obligated to report hazardous wastes and other wastes which are extremely harmful to health and environment and which are explosive or easily flammable due to their nature or amount to the organizer, and their appropriate disposal must be arranged for by the responsible contractual partner of the organizer. This particularly applies for the following wastes:

Oils, cleaning agents, aerosol cans with contents, impregnating agents, chemicals, salts, quicksilver (e.g. embedded in switches and thermometers), emulsions, acids, bases, lacquers, adhesives, waxes, solvents (such as gasoline, ethyl alcohol, tri-acetone, paint thinner, glycerin), batteries, rechargeable batteries, electrical switches, fluorescent tubes, PVC leftovers (e.g. floor plates and wall plates), television sets and radios, engines and refrigerators.

The same applies for the disposal of building rubble, bulky waste and the disposal of carpets.

Does the partner not comply to the named conditions MZS is entitled to dispose the waste on costs of the partner.

### 7.1.2 Off-site Waste Materials

Materials and wastes that are not produced in the course of the trade fair period, assembly or disassembly phase may not be brought to the fairground.

## 7.2 Water, Waste Water, Soil Protection

### 7.2.1 Oil and Grease Separators

The discharge into the water network may not exceed the usual contaminant amounts for domestic homes.

If oily or greasy waste waters exceeding these amounts are discharged, it will be necessary to use oil and grease separators.

Mobile catering must ensure that grease and oils are collected separately and discharged into a separate disposal.

Anyone producing, processing or presenting oily or fatty goods in their booths and operating a dishwasher whose flush period is 2 minutes or less is required to discharge the accumulating waste water through a grease separator.

### 7.2.2 Cleaning/Cleaning Agents

The cleaning of the booth is the responsibility of the partner (in case of renting whole halls the conditions are defined in the rental contract; in case of renting a stand space the conditions are defined in the application).

Cleaning works are generally to be performed with biodegradable products. Liquids or substances or other materials that are absolutely necessary for the cleaning of the booth and/or for the cleaning, operation and maintenance of the exhibits must be used in a professional and proper manner to ensure that no pollution impacts on the environment. Residues, including additives (e.g. soaked cleaning rags) are to be disposed of properly as hazardous wastes. Cleaning agents containing harmful solvents are to be used only in exceptional cases and according to the regulations [Cf. Item 5.4.13].

### 7.3. Environmental Damages

Environmental damages/contaminations (e.g. by gasoline, oil, solvents, paint) are to be reported immediately to the MZS/organizer.

Messezentrum Salzburg GmbH  
Last updated: August 2015

## General Terms and Conditions

### Messezentrum Salzburg GmbH (MZS), Fn 67914z, Status Quo 18. September 2015

#### 1. Registration, price:

Registration occurs by sending the fully completed and properly signed registration form to MZS as a legally binding and irrevocable offer. By submitting the registration, the Lessee acknowledges the full content of these GTC. Any deletions, additions and changes on the registration form and in the GTC will not be valid. The contract comes into force upon the registration confirmation being sent by MZS. The valid lease prices apply for the duration of the event. The lease prices are quoted without taxes and levies. MZS reserves the right to change the start date and the duration of the event without the Lessee being able to assert any claims whatsoever as a result thereof.

#### 2. Lease object:

The desired lease object is specified by the Lessee in the registration and subsequently confirmed in the registration confirmation (dimensions, position). MZS endeavours to provide the lease object in accordance with the requirements that the Lessee specifies in the registration. MZS reserves the right to deviate from the specified position, kind of stand and area dimensions by up to 20%. Deviations within the specified scope shall not entitle the Lessee to withdraw from the contract. The Lessee will be billed for each square metre that is actually provided, with each square metre started counting as a full square metre. MZS is not obliged to accept a registration. MZS alone shall decide on the admission of Lessees (acceptance of the registration) as well as on the specific space allocation.

The Lessee expressly agrees to be bound by the usual exhibition regulations. MZS can demand that the Lessee provides a list of goods to be exhibited, whereby only the goods contained in the list may be exhibited. The Lessee is obliged to exhibit these goods in full during the entire duration of the exhibition; premature closure or premature disassembly of the exhibition stand is not permitted. A breach of this obligation will be subjected to compensation and the MZS has the right to adopt measures at the cost of the exhibitor that there will be no interferences in the appearance of the show.

#### 3. Billing, payment:

The Lessee will receive an invoice together with the registration confirmation, which must be paid in full (without deductions) to MZS's account at least four weeks before the start of the exhibition. Any additional invoices issued are payable immediately upon receipt. The timely payment of the invoices and all other fees, as well as the settlement of any previous receivables, are required before the allocated stand can be handed over. In the case of a delay in payment, Art. 1333 ABGB [Austrian Civil Code] and Art. 352 UGB [Austrian Enterprise Code] shall apply.

#### 4. Withdrawal of the registration:

If, for any reason whatsoever, the registration is withdrawn or cancelled by the Lessee, the Lessee shall pay the following cancellation fees to MZS:

- up to eight weeks before the start of the exhibition, 50% of the agreed lease fee
- within eight weeks of the start of the exhibition, 100% of the agreed lease fee plus any costs, taxes, fees and incidentals in each case.

This cancellation fee is payable as lump-sum compensation, regardless of culpability and under explicit exclusion of the courts' right of abatement. The agreed cancellation fee is payable irrespective of whether a replacement lease agreement is concluded. MZS expressly reserves the right to pursue compensation above the agreed cancellation fees.

#### 5. Withdrawal from the contract:

MZS is entitled to withdraw from the contract with immediate effect if

- a) the Lessee fails to fulfil its payment obligations on time, or
- b) insolvency proceedings of any kind have been filed or initiated against the Lessee in the meantime, or
- c) the Lessee fails to adhere to the agreements made in the contract, to official regulations or to the legal guidelines, or if another important reason exists for which the Lessee is responsible.

In such instances, the Lessee shall owe MZS a contractual penalty to the amount of the cancellation fee under item 4 of these GTC, regardless of culpability and under explicit exclusion of the courts' right of abatement.

#### 6. Liability and compensation:

6.1. MZS assumes no liability whatsoever for the theft of, or damage to, objects brought onto the event premises by the exhibitor or third parties and, furthermore, is not obliged to take out any insurance. In addition, MZS assumes no liability of any kind for objects brought onto the event premises or sold by the Lessee.

6.2. The Lessee is solely responsible for exercising a duty of care and other safety requirements relating to the lease object and, in this respect, agrees to indemnify MZS in full against any damages or claims.

6.3. The Lessee is liable towards MZS for any damage to objects or people, which is caused by the Lessee, its employees, its contractual partners, or its exhibits and facilities. The exhibition stand and all exhibits shall be stored by the Lessee itself at its own risk. MZS assumes no liability for financial losses, impairment of health or any other damage whatsoever that the Lessee itself, its employees or third parties incur in connection with the preparation, execution and performance of the exhibition.

6.4. MZS will only be liable for damage that it or its people cause intentionally. The Lessee may not derive any claims whatsoever against MZS for actions or failure to act by other lessees, their employees or contractual partners. The Lessee shall notify any faults immediately in writing and shall give MZS the opportunity to remove the fault, otherwise the claim will be deemed lapsed. Any claims of the Lessee must be notified to MZS immediately, otherwise such claims will be deemed lapsed or forfeited. MZS assumes no liability whatsoever for any errors in the official exhibition catalogue and other print material for the exhibition (printing errors, etc.).

6.5. The Lessee is solely responsible for the safety of the circulation areas inside its leased premises (stand). In this respect, the Lessee is advised to take out liability insurance, which may be done as part of a framework agreement held by MZS.

#### 7. Technical guidelines:

The corresponding technical guidelines of MZS, in their up-to-date version from August 2015, are an integral component of the contract and can be viewed at [www.messezentrum-salzburg.at](http://www.messezentrum-salzburg.at). The Lessee is obliged to observe and adhere to these technical guidelines in full, and these technical guidelines are an integral component of this agreement.

For safety reasons, only service partners that have been contracted by MZS may carry out work on electricity and water supply installations on the entire exhibition grounds. The same applies for transportation, cleaning and security outside of official exhibition opening hours. A list of service partners will be provided on demand.

In any case, the Lessee is prohibited to open loading bays itself; this may only be done by MZS staff or by security staff.

If the Lessee fails to adhere to these technical guidelines and requirements, it shall be liable for all damage arising therefrom, especially any damage to buildings.

#### 8. Catalogue, Internet:

If an official catalogue is published for the fair/exhibition, and a database of exhibitors is set up on the Internet, entries will be subject to a charge. These will be created exclusively by MZS or service partners contracted by MZS. The terms and conditions are outlined in the registration documentation, the registration confirmation and/or the service guidelines of MZS.

#### 9. Postal deliveries (letters, parcels):

In principle, mail to the Lessee must always be delivered to the traders/exhibitors and their employees in the area of the leased stand. Especially during setup and dismantling periods, this form of delivery may not be possible under certain circumstances. In such case, MZS offers (only) its lessees the possibility to have mail delivered to reception (Hall 1, 1st floor, management). However, MZS assumes no liability for the collected/received mail items.

#### 10. General provisions:

10.1. The Lessee agrees to its personal data being stored and processed by MZS, also by means of automated data processing. The Lessee also agrees to receive information from MZS (via email) about future events. This consent may be revoked at any time.

10.2. Amendments, additions and supplements must be made in writing; likewise, any waiver of this written form requirement must also be made in writing.

10.3. The Lessee expressly agrees to adhere strictly to these GTC, all information, conditions, rules and legal regulations contained in the service folder, as well as the applicable legal provisions and official event regulations. Furthermore, the Lessee is obliged to adhere to all fire protection regulations, trade law regulations, local police regulations, as well as the house rules and any measures stipulated by representatives of official bodies, and must perform these without delay at its own expense. Non-adherence to and/or breaches of this provision shall entitle MZS to close the allocated stand immediately at the Lessee's expense. Instructions and orders from MZS and its agents must be followed at all times, which applies in particular to the car park belonging to the exhibition grounds.

10.4. This contract is subject exclusively to Austrian law.

10.5. The place of jurisdiction and performance for both contracted parties is Salzburg.

10.6. Should individual provisions that form part of the contractual agreements be invalid, this shall not affect the remaining provisions.